BEACH HOUSE OF DELRAY CONDOMINIUM ASSOCIATION, INC 150 ANDREWS AVENUE DELRAY BEACH, FL 33483 561-351-5550

October 6, 2012

LifeSafety Management Inc Mr. Nick Chaplin Senior Vice President 6040 Lake Worth Road Greenacres, FL 33463

Dear Nick:

On behalf of the ownership of our condominium association, I want to thank you for your company's excellent work in the entire process leading up to approval of our new fire alarm system by the Delray Beach Fire Dept. Your company's success began with you as you worked diligently with our Board to accommodate our needs and provide a first class product. Your presentation was excellent and your attention to detail noted.

Once the contractual issues were completed, your installation team led by Scott Harris and Allan, on-site, made the process seamless and efficient. They are knowledgeable, professional, and accommodating to client needs. I'd call them the perfect backup to your sales efforts.

In summary, I would highly recommend your entire organization and team to any prospective customers and greatly appreciate your efforts on our new fire alarm system.

Sincerely,

Gregory L Zink

President